

CONTENTS

LIST OF CONTRIBUTORS	vii
PREFACE	ix
GAIN AND LOSS ULTIMATUMS <i>Nancy Buchan, Rachel Croson, Eric Johnson and George Wu</i>	1
BEHAVIORAL ASPECTS OF LEARNING IN SOCIAL NETWORKS: AN EXPERIMENTAL STUDY <i>Syngjoo Choi, Douglas Gale and Shachar Kariv</i>	25
COMMUNICATION AND EFFICIENCY IN COORDINATION GAME EXPERIMENTS <i>Anthony Burton, Graham Loomes and Martin Sefton</i>	63
TRUST BUT VERIFY: MONITORING IN INTERDEPENDENT RELATIONSHIPS <i>Maurice E. Schweitzer and Teck H. Ho</i>	87
DO LIBERALS PLAY NICE? THE EFFECTS OF PARTY AND POLITICAL IDEOLOGY IN PUBLIC GOODS AND TRUST GAMES <i>Lisa R. Anderson, Jennifer M. Mellor and Jeffrey Milyo</i>	107
AN ECONOMICS WIND TUNNEL: THE SCIENCE OF BUSINESS ENGINEERING <i>Kay-Yut Chen</i>	133
EXPERIMENTS ON AUCTION VALUATION AND ENDOGENOUS ENTRY <i>Richard Engelbrecht-Wiggans and Elena Katok</i>	169